



Pedro Diaz, Electrical Engineer

Project Procurement and Materials Management

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Core skills

- ▶ Personal Relations
- ▶ Excellent Negotiator
- ▶ Expertise in Project Procurement Execution

Professional summary

- ▶ Pedro has more than 39 years' experience in project procurement and project procurement management within the refining and petrochemical industries. As a procurement manager, I am fully responsible for managing the purchasing and expediting activities for major international and domestic projects, including designation of departmental procedures, operational budget control and projections, commercial negotiation and subcontract execution. I possess full knowledge of procurement activities and the departmental interactions required to smoothly execute project related materials management services.

Training / certifications:

Warehouse Distribution & Layout; Modern Techniques Of Purchasing; Introduction To Material Control System; Effective Purchasing Management; Problem Analysis And Decision Taking; Finance For Non-Financial Personnel; Techniques For Material Management; Senior Project Management; Grid Management; The Correct Way Of Management; Professional Management Techniques; Strategic Purchasing Management Program; Team Leadership; Play To Win; Effective Negotiation; The Seven Habits Of Highly Effective People; Sap System, JMMS System and JPI System.

Education

B.S., 1977, Electrical Engineering, Florida Atlantic University, Boca Raton, Florida

Languages

English

Other language spoken fluently or conversationally: Spanish

Employment history

Amec Foster Wheeler, Houston, TX, starting 2010 to Present

Jacobs Engineering Group, Houston, TX, 2000 to 2010

Bariven/PDVSA Services Inc., Houston, TX, 1992 to 2000

Servoil International Inc., Ft. Lauderdale, FL, 1990 to 1992

Maraven Refinery S.A, Petróleos de Venezuela, Venezuela, 1977 to 1990

Representative projects - Professional Experience:

Project Procurement Manager – AMEC-Foster Wheeler

PMC Management Team, Grass-Root Refinery Expansion Project, including twenty-one (21) new Processing Units, three (3) Processing Units Modifications and twenty (20) Utilities Unit and Offsite Early Work Locations, responsible to oversee and coordinate:

- Procurement activities to review from bid list approvals bid openings and bid tabulations for major equipment, materials and supplies
- Terms of payments, delivery terms and final negotiations until purchase offer is awarded
- Expediting, Traffic & Logistics
- Material Management

Representative Projects

- ☐ Refineria de Cartagena (Reficar) Expansion Project – Cartagena, Colombia – TIC 8.0 Billion USD
- ☐ Start-up October 1, 2015 thru April 30, 2016

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Project Procurement Manager – Bariven/PDVSA Services and Jacobs Engineering Group

Responsible for coordination and procurement of equipment, materials and supplies. Responsible for coordination and procurement activities to obtain firm quotes and prepare bid tabulations for major equipment, materials and supplies for estimates.

Representative Projects

- ☐ Distillate Desulfurizer (DDS) Project, Flint Hills Resources, Corpus Christi, TX – TIC over 300 M\$ USD
- ☐ Unit 38 Reactor Run Length Project, Flint Hills Resources, Pine Bend, MN – TIC over 200 M\$ USD
- ☐ Unit 33 Expansion Project, Flint Hills Resources, Pine Bend, MN – TIC over 100 M\$ USD
- ☐ Small Capital Projects, Flint Hills Resources, Corpus Christi, TX – TIC up to 100 M\$ USD
- ☐ HF Alkylation Risk Mitigation Project and of any new phases of projects released by FHR; CCR Heater Debottleneck Project and CCR Regenerator Vent Gas Scrubber Project – TIC over 300 M\$ USD
- ☐ New Distillate Hydrotreater ULSD, CITGO, Corpus Christi, TX – TIC over 300 M\$ USD
- ☐ POU/POT Revamp, FCC Flue Gas Steam Generator and Scrubber Projects, Valero Refining
- ☐ Alliance Contract, CITGO Petroleum, Multi-site
- ☐ PDVSA Services Inc., CITGO Petroleum Corporation, Lake Charles, LA – TIC over 300 M\$ USD
- ☐ Valero Refining, Three Rivers, Texas. Multi-site engineering services agreement – TIC 100 M\$ USD
- ☐ CITGO at various refinery facilities (Lake Charles, Corpus Christi, and Lemont) – TIC over 300 M\$ USD
- ☐ De-coke Project, Maraven Corporation, PDVSA Services, Cardon, Venezuela – TIC 3.8 Billion USD

Procurement Team Leader – Maraven Refinery/Petróleos de Venezuela

Responsible for coordination and procurement of equipment, materials, and services for the execution of plant shut-downs, turnarounds, emergencies, expansions, and new capital projects related to the refinery and the operation, exploration and production of Maraven oil fields.

Representative Projects

- ☐ PDVSA Services, Inc., Maraven Corporation, Cardon, Venezuela.

Purchasing Manager – Maraven Refinery/Petróleos de Venezuela

Responsible for coordination and procurement of equipment, materials and services for the execution of construction, maintenance and operation of gasoline distribution plants and services stations nationwide.

Representative Projects

- ☐ Maraven S.A./PDVSA, Caracas, Venezuela.

Material Project Coordinator – Maraven Refinery/Petróleos de Venezuela

Responsible for coordination and procurement of equipment, materials and services for the execution of Pueblo Viejo power plant extension project and compression gas plants fabrication by Dresser-Rand.

Responsible for coordination and procurement of equipment, materials and services for the execution of the experimental Hydrometallization project complex in joint venture with Shell International The Hague – Holland.

Representative Projects

- ☐ Maraven S.A./PDVSA, Maracaibo, Zulia, Venezuela.
- ☐ Maraven S.A./PDVSA, Cardon Refinery, Falcón, Venezuela.